

BlueChip Infotech to Distribute Cambium Networks ePMP and cnPilot.

Sydney, 6 June 2016 Bluechip Infotech, have been appointed by Cambium Networks as a Distributor for ePMP and cnPilot WiFi products in Australia.

Cambium Networks' ePMP product range provides an excellent addition to the Bluechip Infotech portfolio of products to rapidly connect long distances over several kilometres to high speed broadband, wirelessly. ePMP portfolio, is optimised for outdoor applications .

Bluechip will also add the cnPilot range of Wireless LAN products to their existing mix to provide organizations with an attractively priced feature rich WiFi solution. Cambium Networks cnPilot, offers secure, scalable, cloud-managed indoor and outdoor WiFi solutions for home, small business, and enterprise applications. The 802.11ac and 802.11n edge and enterprise access points allow for rapid deployment and easy operation.

Managing Director **Johnson Hsiung** of Bluechip Infotech said *"We are excited to partner with Cambium Networks to strengthen our already strong Wireless Networking portfolio. We are now able to offer our customers complete indoor and outdoor Wi-Fi solutions."*

Cambium Networks cnMaestro Cloud Management application supporting both ePMP and cnPilot, offers a single pane of glass solution for managing both solutions.

Using the 2.4 GHz and 5 GHz frequency spectrum, the ePMP architecture covers major unlicensed global bands and is the most effective connectivity solution for the world's under- and unconnected.

- GPS Synchronization for seamless scalability and minimal self-interference.
- Quality of Service (QoS) ensures superior consistency and integrity for VoIP (Voice over IP), video and data services.
- Reliability is provided by quality components that have been rigorously field tested to minimize service requirement and maximize performance.

These features makes the products range especially well - suited for Wi-Fi backhaul.

Bluechip Infotech are a large Australian wide distributor, that will offer our solutions to the Retail and Education markets and we are glad to have them join the Cambium channel team.

Sydney Office
97 Derby Street
Silverwater NSW 2128

Melbourne Office
4 Nicole Close
Bayswater VIC 3153

Brisbane Office
Unit6, 24 Finsbury Street
Newmarket, QLD 4051

Perth Office
5A, Carbon Court
Osborne Park WA 6017

Adelaide Office
Level 3, 169 Fullarton Road,
Dulwich, SA 5065

National Hotline: 1300 72 74 74 Fax: 1300 78 48 48

About BlueChip Infotech

Bluechip Infotech was established in 2001, focuses on delivering the latest IT products to a wide channel base while maintaining a dedicated commitment to first class service. With offices in Sydney, Melbourne, Brisbane, Perth and Adelaide we are able to back our commitment to service through localised support.

The key to Bluechip's success is in strategic implementation of the latest technology, broad access of IT channels and markets driven, highly motivated sales team. Thus they guarantee full comprehensive understanding of products and target markets allowing them to provide cost effective solutions to partners. The value is that they bring the Channel and Vendors together to provide solutions through cooperation. BlueChip Infotech is a continually evolving company that continues to work hard in its traditional distribution market to consolidate and improve its position, but one that is looking to develop new market and partnerships with customers and Vendors, locally and overseas to help growth and diversification

For more information, please visit <http://www.bluechipit.com.au/> or call 1300 72 74 74.

About Cambium Networks:

Cambium Networks is a leading global provider of wireless broadband solutions that connect the unconnected. Through its extensive portfolio of reliable, scalable and secure WiFi and wireless broadband point-to-point (PTP) and point-to-multipoint (PMP) platforms managed by cloud-based software, Cambium Networks makes it possible for all service providers; enterprises; governmental and military agencies; oil, gas and utility companies; Internet service providers; and public safety networks to build powerful communications networks, reach users from 245 Kilometres across mountain tops down to the last meter to their devices and intelligently manage their infrastructure through end-to-end network visibility and actionable analytics. Headquartered outside Chicago and with R&D centres in the U.S. Ashburton, U.K. and Bangalore, India, Cambium Networks sells through a range of trusted global distributors. For more information, visit: www.cambiumnetworks.com and <http://www.connectingtheunconnected.org>.

Media Contacts:

Phil Lancaster
Bluechip Infotech
Enterprise Director



P: 0419 314 823
Email: phill@bluechipit.com.au

Roy Wittert
Cambium Networks Limited
Regional Sales Director  **Cambium Networks**
(Australia, New Zealand, Pacific Islands)
P: 01429 583 560
Email: mailto:roy.wittert@cambiumnetworks.com

Sydney Office
97 Derby Street
Silverwater NSW 2128

Melbourne Office
4 Nicole Close
Bayswater VIC 3153

Brisbane Office
Unit6, 24 Finsbury Street
Newmarket, QLD 4051

Perth Office
5A, Carbon Court
Osborne Park WA 6017

Adelaide Office
Level 3, 169 Fullarton Road,
Dulwich, SA 5065

National Hotline: 1300 72 74 74 Fax: 1300 78 48 48

THE DISTRIBUTOR WITH INSIGHT