

2015 COMPANY PROFILE



We deliver nationally... and beyond expectations.

Established in 2001, Bluechip Infotech focuses on delivering the latest IT products to a wide channel base, while maintaining a dedicated commitment to first class service. With Australian offices in Sydney, Melbourne, Brisbane, Perth and Adelaide we are committed to our service through localised support.

The key to Bluechip's success is in our strategic implementation of the latest technology, broad access of IT channels and markets driven, highly motivated sales team. Thus, by guaranteeing full comprehensive understanding of products and target markets, we're able to provide cost-effective solutions to our partners.

Bluechip Infotech has a long and successful history dealing with the SMB and Education through our channel partners. Our value is that we bring the Channel and Vendors together to provide solutions through cooperation. For consolidation and improvement, Bluechip Infotech is continuously evolving whilst maintaining hard work in the traditional distribution market. We're always looking to develop into new markets and partnerships with customers and vendors, locally and overseas to help growth and diversification.

Why Partner with Bluechip?

People

Although our business is about providing IT services to customers, our most valuable asset is our staff. People are centric to our business, by understanding our customers' needs, we can find suitable solutions for them.

Partnership

Partnership is the key success-element of our business. Many of our channel partners and IT consultants depend on us to provide them with the latest IT products, staff training, and marketing to their customers. We work closely with our vendors to deliver their products and services to our broad channel of partners.

Passion

For the past 14 years, our passion for IT technology has kept us in the business. Starting out by supplying PC components and peripherals to IT channels, we've evolved over the years, along with our channel partners who share the same passion with us.

From components to systems and from storage to networking, we're now working on providing virtualization solutions to our channel partners.



Our Aim

- To exceed customer expectations as a truly national distributor of strategic products
- To build long-term customer and supplier business relationships
- To provide value for money of products, customer service and support
- · To make it easier for resellers to do business with us

Staff

Bluechip Infotech currently has 70+ qualified staff members working nationally.

Key Vendors

Hardware and Systems Vendors





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Bluechip Infotech Office Locations

To support our customers and their needs Bluechip has offices nationally and warehouses holding stock ensuring efficient delivery of all orders in 4 states



Sydney Office 97 Derby Street, Silverwater NSW 2128 Tel: +61 2 8745 8400 Fax: +61 2 8745 8499



Melbourne Office 4 Nicole Close, Bayswater VIC 3153 Tel: +61 3 8720 9800 Fax: +61 3 8720 9899



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THE DISTRIBUTOR WITH INSIGHT

infotech

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