## LastPass ••• I

**PRODUCT OVERVIEW** 

## **LastPass MSP**

**Included in the LogMeIn Partner Network** 



# Grow your business while delivering best-in-class security with the LastPass MSP solution

When 80% of breaches are due to passwords<sup>1</sup>, people's own password practices remain the weakest point in a company's security and may be putting sensitive data at risk. While your clients want to work efficiently from anywhere, MSPs need to ensure the proper security controls are in place.

LastPass provides Managed Service Providers (MSPs) visibility and security over every access point of their client's business. With its integrated password management, single sign-on, and multi-factor authentication solution, LastPass allows your business to generate incremental revenue while seamlessly managing your clients' accounts in a single pane of glass.

With LastPass, your company can provide your clients a best-in-class solution to securely protect their passwords and manage access or authentication. In addition, your technicians will be able to provision seats and manage accounts from one central admin console.

By partnering with LastPass, your MSP will gain competitive margins while providing value to your clients.

#### **Benefits to Your Clients:**

- Reduce risk: When most data breaches are attributed to poor password hygiene, password management is essential to reduce the risk of a successful breach.
- Increase Productivity: Reduce employee password friction by offering a solution that generates, secures, and fills passwords, without compromising security.

#### **Benefits to Your MSP:**

- Protect your business: Utilize internal-uselicenses (IUL) to secure your credentials and protect your MSP.
- Reduce help-desk tickets: Minimize password-related help desk tickets to save valuable technician time.
- Share securely: Store and share client credentials across multiple technicians.



### **LastPass Business Features**

MSP Central Admin Console	Add, manage, and configure client's MSP accounts from one central dashboard.
Complete Business Password Manager	Simplify access to all apps as well as generate and automatically capture, store, and fill credentials for any login
Single Sign-On (SSO)	Simplify user access to cloud apps, while streamlining provisioning to an unlimited number of cloud applications.
Multi-Tenancy	Manage all your client accounts with one set of login credentials
User Directory Integrations	Automate onboarding and offboarding, group management and more with AD, Azure AD, Okta, OneLogin, or a custom API
PSA Integrations	Streamline account set-up with ConnectWise Manage and Datto Autotask integrations.
Secure Password Sharing	Give clients a flexible, safe way to share access to apps without sacrificing accountability or security.
100+ Security Policies	Enforce best practices and control password behavior across your clients.
Dark Web Monitoring	LastPass monitors your users accounts and sends them an alert if information is compromised to keep their accounts safe
Families as a Benefit	Users will be provided a personal LastPass account, including 5 additional licenses to share with their family or friends, granting password protection with LastPass
Multi-Factor Authentication (MFA)	Access to the LastPass Authenticator application to provide multi-factor authentication protection on the password vault and single sign-on applications
Internal Use Licenses (IUL)	Secure your MSP business, and grow confidence with LastPass through our complimentary internal use licenses

#### **Additional MSP Offerings**

LastPass Advanced Multi-Factor Authentication: LastPass Multi-Factor Authentication secures every access point to your client's business. From cloud and legacy apps to VPN and workstations, LastPass MFA offers password-less access while maximizing security with customizable security policies and adaptive authentication technology. By adding LastPass MFA, your MSP can secure all client web logins, while adding endpoint verification – all with one, easy-to-use mobile app.

**Learn More** 

Connect with a Channel Manager today.